

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 204377

15

ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 SS-20 RSC-01 /049 R

66612

DRAFTED BY:262/COM/BIC/OED/MEPD:RANDOLPH

10/15/73 EXT 4642

APPROVED BY:EB/OCA/REP:RCJORGENSEN

262/COM/BIC/OED/MEPD:JRHEAGEN/JMSANDS, DIRECTOR

242/COM/BIC/OIM/LAD:RBATEMAN (DRAFT)

STATE/ARA/CEN:JSULLIVAN (DRAFT)

DESIRED DISTRIBUTION: NONE INDICATED

----- 113002

R 152314Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY SAN JOSE

LIMITED OFFICIAL USE STATE 204377

E.O. 11652: N/A

TAGS: BMEP, CS

SUBJ: LOCOMOTIVE TENDER

REF: SAN JOSE'S A-178, 9/14/73

1. GENERAL ELECTRIC INFORMED OFFICIALLY OCTOBER 9 THAT
NEW TENDERS WOULD BE ISSUED FOR 10 LINE UNITS. FOUR
SMALLER UNITS INCLUDED LAST TENDER DROPPED AND NEW SPECS
ALLOW BIDS IN DIESEL HYDRAULIC AS WELL AS DIESEL ELECTRIC
UNITS. GE SPECIALIZES IN DIESEL ELECTRIC AND SAYS ONLY
TWO BIDS PASSED TECHNICAL EVALUATION OF WHICH GE WAS LOWER
PRICED. GE CONVINCED OUTSIDE PRESSURE USED TO PERSUADE
GOCR TO REISSUE TENDERS AND LIBERALIZE SPECS.

2. WOULD APPRECIATE ANY FURTHER INFO EMBASSY MAY HAVE ON
FACTORS LEADING TO GOCR NULLIFYING PREVIOUS BIDS. BASED
ON DISCUSSION WITH GE INTERNATIONAL SALES, SHARE THEIR
DISAPPOINTMENT THAT POTENTIAL \$3 MILLION PLUS SALE NOT
OBTAINED WHERE AMERICAN EQUIPMENT MOST COMPETITIVE
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 204377

TECHNICALLY AND FINANCIALLY.

DECONTROLLED FOLLOWING OCTOBER 15, 1974. KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 OCT 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: collinp0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE204377
Document Source: CORE
Document Unique ID: 00
Drafter: 262/COM/BIC/OED/MEPD:RANDOLPH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731031/aaaaawpy.tel
Line Count: 63
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: SAN JOSE'S A-178, 9/14/73
Review Action: RELEASED, APPROVED
Review Authority: collinp0
Review Comment: n/a
Review Content Flags:
Review Date: 17 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17-Jan-2002 by martinjw>; APPROVED <22 FEB 2002 by collinp0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: LOCOMOTIVE TENDER
TAGS: BEXP, CS
To: SAN JOSE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005